

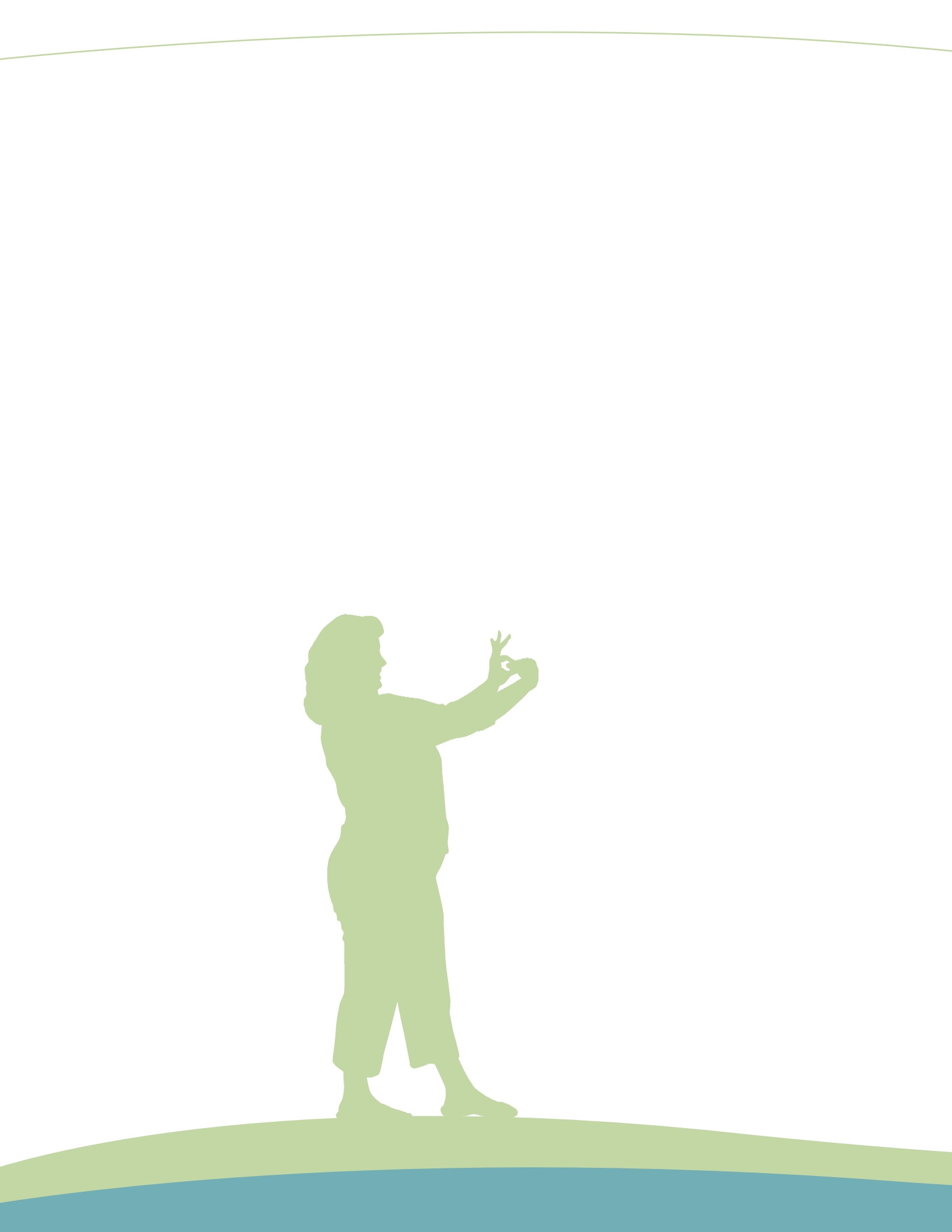


PARAQUAID



2006-2007

ANNUAL REPORT



MISSION

Paraquad will empower people with disabilities to increase their independence through choice and opportunity.

VISION

Paraquad will be a leader in advancing the independent living philosophy. We envision an integrated community in which people with disabilities are valued and participate in all aspects of society.

VALUES

At Paraquad, we value:

- RESPECT, INTEGRATION, EQUAL ACCESS, OPPORTUNITIES, SELF-DETERMINATION, INFORMED CHOICE, AND INDIVIDUAL CONTROL FOR AND BY PEOPLE WITH DISABILITIES.
- PEOPLE WITH DISABILITIES HAVING CONTROL OF THEIR OWN LIVES AND ANY NECESSARY SUPPORTS OR ASSISTANCE.
- FULL DIVERSITY WITHIN PARAQUAD, OUR PROGRAMS AND SOCIETY AT LARGE, IN TERMS OF DISABILITY, RACE, ETHNICITY, AGE, GENDER, SEXUAL ORIENTATION, AND RELIGION.
- PERSONAL COMMITMENT AND ACTION TO SHAPE THE FUTURE OF PARAQUAD AND THE INDEPENDENT LIVING MOVEMENT.
- A WORK ENVIRONMENT CHARACTERIZED BY MUTUAL RESPECT, OPEN COMMUNICATION, AND TEAMWORK.
- PEOPLE WITH DISABILITIES TAKING A ROLE IN THE POLICY AND POLITICAL DECISIONS THAT IMPACT THEIR LIVES.

FOUR CORE SERVICES

Information and Referral

Paraquad operates an information and referral service for people with disabilities and the community-at-large. Our specialists provide community resources to assist individuals in achieving independent living.

Peer Support Services

Peer consultation empowers people with disabilities to explore options and to solve problems for any life changing experiences. Peer consultation plays a significant role in the lives of people with disabilities, peers serve as role models, share personal experiences, provide skills training for independent living.

Independent Living Skills Training

Independent living skills training assists people with disabilities in achieving independent living goals. Our specialists and the participants develop an individualized action plan for becoming more self-sufficient. Participants learn skills that will be helpful in gaining control of their lives.

Advocacy

Paraquad's advocacy initiatives address physical and attitudinal barriers to community inclusion. We encourage people with disabilities to become aware of their rights, to speak up for what they need, and to reject discrimination and paternalism.

2007 ACCOMPLISHMENTS

Dear Friends,

As the largest organization serving all people with disabilities with an emphasis upon increased independence, Paraquad is truly distinctive within the St. Louis area. Each year we strive towards innovation and sustainability in providing our programs. We understand that in order to be successful in an ever-changing community, Paraquad must be adaptable. During our fiscal year 2006-2007, we focused upon the disability community's needs and challenged our board, staff, and volunteers to create solutions. We believe we have made a significant step towards that goal and are proud of our accomplishments.

Programs. Programs and services are the heart of our organization. Strong and well-managed programs are key to achieving full independence and community integration for people with disabilities. Last year, we transitioned over 58 people with disabilities out of nursing homes and homeless shelters and into the community. We have also instituted a new fee-for-service division, Repair Services for mobility devices. Our repair services will build on the success of our Assistive Technology Reutilization Program and ensure the sustainability of our Assistive Technology Center. In other news, our College for Living Program was awarded three-year CARF accreditation, the highest level of program endorsement.

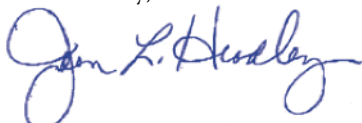
Advocacy. Paraquad has demonstrated that through a public policy program we can achieve significant and measurable strides towards community integration. The 2007 legislative session produced small gains for Missourians with disabilities. Medicaid services were expanded with the passage of the Ticket to Work health assurance program and the restoration of funds for durable medical equipment. Other successes include the creation of a tax credit for home modifications and the expansion of closed captioning on all educational videos.

Community Events. Community events help to raise disability awareness and last year we coordinated several successful activities. The first annual Roll on the River 5K and 1M Fun Run was held in downtown with over 500 community members participating. We also celebrated the anniversary of the ADA with the National Road to Freedom Tour's St. Louis stop, held in partnership with the Missouri History Museum.

Fiscal Management. Strong fiscal management has ensured our organization's continued success. During a period of tightening government budgets and shrinking foundation reserves, Paraquad has seen organizational growth and expanding revenue streams. Paraquad's annual operating budget grew to over 7.5 million to accommodate our service expansion. Our Deaf Way Interpreting Services have increased their customer base by 33% and celebrated in reaching the 1 million mark. Thanks to strong community and individual support, our fund development program raised over 1.2 million.

As we enter our 38th year, we will continue our work towards empowering individuals with disabilities to achieve their personal best. With your ongoing support, Paraquad will continue to lead the way in providing independent living services and advocating for changes that result in increased opportunities for people with disabilities.

Sincerely,



Joan L. Headley
Board Chair



Robert J. Funk
Executive Director and CEO

PARAQUAD PROGRAMS AND SERVICES

Since 1970, Paraquad has helped to empower people with disabilities to live with self-determination through choice and opportunity. Our programs and services are guided by the independent living philosophy, the belief that people with disabilities should integrate fully into society, have equal opportunities, and maintain control of their lives. Today that idea has blossomed into 8 diverse program areas, addressing the ever changing needs of individuals with all types of disabilities.

Accessible Housing

Architectural Access Surveys
Home Access Services
Rent and Mortgage Assistance

Assistive Technology Center

AT Reutilization Services
Accessible Exercise
Enabling Mobility Center
Repair Services

College for Living

Continuing Education Classes
Supported Education
Volunteer Services

Consumer Directed Services

Attendant Registry
Personal Attendant Services

Deaf Way Interpreting

Interpreting Services
Sign Language Class

Employment Program

Show-Me Employment
Supported Employment

Independent Living

Community Advocates
Deaf and Hard of Hearing Services
Independent Living Skills Training
Information and Referral
Peer Support Services
Transition Services
Youth and Family Services

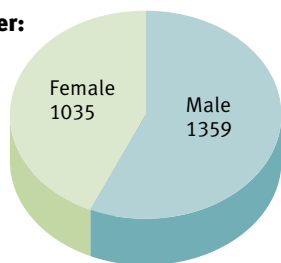
Public Policy

Legislative Advocacy
Missouri Disability Vote Project

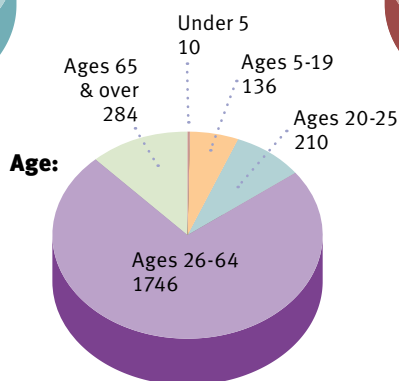
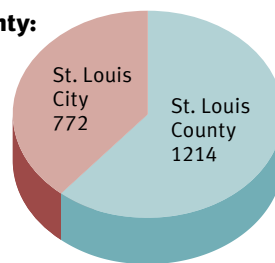
COMMUNITY MEMBERS SERVED 10/1/2006 to 9/30/2007

Total number of program participants: **2398**

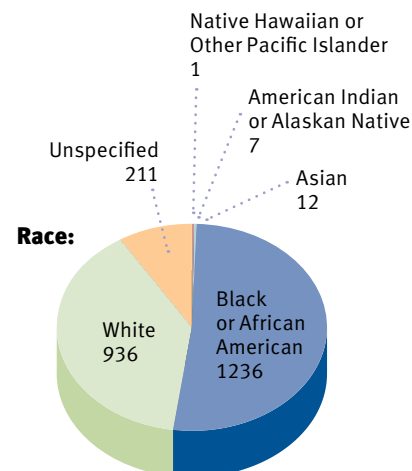
Gender:



City/County:



Race:



PARAQUAD CONTRIBUTORS

Morton May Society

(\$5,000 or more)

Anheuser-Busch Companies
Anonymous
Bernoudy Foundation
Catholic Campaign for Human Development
Christopher and Dana Reeve Foundation
Daughter's of Charity Healthcare Foundation
Express Scripts Foundation
Guth Foundation Charitable Trust
Herman T. and Phenie R. Pott Foundation
Interco, Inc. Charitable Trust
Logisticare Foundation, Inc.
Macy's Foundation
Missouri Foundation for Health
Mr. and Mrs. Robert Graebe
Mr. Demetrick Coleman
Ms. Carolyn Keinath
Pettus Foundation
Simmons Charitable Foundation
Susan G. Komen Breast Cancer Foundation
U.S. Dept. of Education
United Way of Greater St. Louis

Founder's Society

(\$1,000 - \$4,999)

Mr. Jim Allsup
Anonymous
Cardinals Care
Clifford W. Gaylord Foundation
Mr. and Mrs. John Collopy
Mr. Robert Concannon
Dr. William Danforth
Edward and Thea Lawton Foundation
Mr. Daniel Feinberg
Dr. David Gray
Mr. and Mrs. Kenneth Kranzberg
Mr. and Mrs. I. E. Millstone
Missouri Department of Transportation
Mr. and Mrs. Louis Mitchell
Norman D. and Marie L. Atkins Charitable Trust
Old Newsboys' Day for Children's Charity
Pecha Family Foundation

Mr. Paul Prifti
Mr. and Mrs. Russell Schwarm
Ms. Sary Seymour
Mr. Joseph Shaughnessy
Sidener Foundation
Southern Bus & Mobility, Inc.
The Graybar Foundation
United Access, L.L.C.
United Seating & Mobility, L.L.C.
Mr. and Mrs. Warren Winer
Youth Service America

Advocates

(\$500 - \$999)

AARP
Angelica Corporation
AT&T
Cohen Hilberry Architects, Inc.
Mr. and Mrs. M. Peter Fischer
J.W. & Mildred A. Kisling Foundation
Kiwi Creative Services, Inc.
Mr. and Mrs. C. W. Lane, Jr.
Mr. Gary Podhorsky
Dr. Elizabeth Stoddard
United Methodist Village-Retirement Communities, Inc.
Washington University

Supporters

(\$100-\$499)

Anonymous
Ms. Dyanne Anthony
Ms. Joann Arpani
Dr. and Mrs. Richard Baldwin
Mr. Rex Bertram
Mr. and Mrs. Fred Brown
Mr. and Mrs. John Brown
Business Bank of St. Louis
Mr. and Mrs. Joseph Carrico
Dr. and Mrs. William Chao
Mr. Charles Chewing
Mr. and Mrs. William Cornelius
Mr. Philip Dempsey
Mr. and Mrs. Carl and Jeanne Duetsch
Ms. Rita Dunn
Mrs. Marjorie Eddy, Jr
Employees Community Fund of Boeing
Mr. and Mrs. James Gaebler
Dr. and Mrs. Ira Gall

Mr. and Mrs. James Gamble
Mr. Robert Garrecht
Mrs. Delphine Polk Gatch
Gundaker Commercial Group
Mr. and Mrs. Oscar Hampton, III
Harry Edison Foundation
Mr. Larry Hummel
Mr. Robert Huskey
Mr. and Mrs. Robert Kortkamp
Mr. and Mrs. Keith Kowalczyk
Mr. and Mrs. Richard Liddy
Mr. Tim Liddy
Mr. Robert Lister
Mr. Ryan McHugh
Mr. James Meagher
Mr. and Maurice Newburger
O'Connell's Pub
Mr. and Mrs. John O'Connell
Mr. Edward Peters
Mr. William Piper
Ms. Dorothy Raclaw
Red Hats
Mr. and Mrs. Timothy M. Renick
Ms. Betty Schmid
Mr. and Mrs. Mark Schraier
Mr. and Mrs. Dennis Smith
Mr. John Sondag
SSM Rehab
Stifel Nicolaus & Company
Ms. Judy Swehla
Mr. Ery Switzer
The Dave Mungenast Automotive Family
Ms. Gail Thomas
Tueth Keeney Cooper Mohan & Jackstadt, P.C.
Williams Venker & Sanders LLC

Friends

(\$1 - \$99)

Albert and Ruby Allen
Mr. Bernard Altman
American Water
Mr. Judge Anderson
Ms. Kathleen Ansboro
Mr. Roland Arnold
Mr. and Mrs. Charles Arthur
Bank of America
Bellerive Elementary School
Mr. Darrell Berg
Mr. Leonard Berg
Corey and Faith Berger

Ms. Marilyn Berglar
Mr. and Mrs. Irving Boime
Ms. Therese Botz
Ms. Theresa Boyd
Ms. Kathleen Brady
Mr. and Mrs. Carl Carlie
Mr. Harry Carpenter
Cleta's Nutrition, Inc.
Ms. Virginia Colter
Comfort Shoe
Community Counseling Center of Northern Madison County, Inc.
Mr. Osmond Conrad
Matt's Engraving Service
Mr. Michael Cookson
Mr. and Mrs. David Coverstone
Mrs. Yoshiko Dart
Mr. Anthony DeCarlo
Dellwood Sixty Plus Club
Mr. Charles Derleth, Jr
Mr. and Mrs. Andrew DeSalvo
Mr. and Mrs. George Diehr
Ms. Donna Dudenhaffer
Ms. Kathleen Farris
Mr. and Mrs. Harry Fisher
Mr. Richard Franzel
Friends of Bill Haine
Mr. Norbert Gantner
Mr. and Mrs. Leo Garvin, Jr
Gateway Industrial Power
Omah Gildehaus
Mr. and Mrs. Donald Glennie
Missouri Governor's Council on Disability
Mr. Bill Grivna
Mr. Victor Grossman
Mr. and Mrs. Stephen Harris
Ms. Jeanne Hegel
Ms. Sandra Hernandez
Ms. Adele Hilgeman
Mr. and Mrs. Richard Hill
Dr. and Mrs. Hironimus
Home Care Services
Ms. Hazel Huff
Mr. Larry Hummel
Ms. Carolyn Humphrey
Ms. Carol Iglauer
IMPACT, Inc.
Mrs. Betty Jacobsen
Ms. Laura Joost
Kane Mechanical, Inc
Ms. Juanita Kauten
Mrs. Sheri Keller

Ms. Cathy Kinstler
 Ms. Dana Kreuziger
 Ms. Lyda Krewson
 Dr. and Mrs. Ronald Krone
 Mr. Samuel Krupey
 Mr. and Mrs. Ralph Lake
 Ms. Delores Legard
 Mr. Lucky Leong
 Mr. David Levy
 Lewis and Clark Community
 College
 Dr. and Mrs. David Lieberman
 LINC, Inc.
 Lindbergh School District
 Ms. Virginia Long
 Dr. Maurice Lonsway, Jr
 Mr. and Mrs. Gary Luedde
 Marketing Horizons, Inc.
 Mr. Robert Mayer
 Mr. and Mrs. Timothy McDonough
 Michael A. & Nancy E. McMillan
 Ms. Cora Mitchell
 Moonlight Restaurant, Inc.
 Mr. Lawrence Moore
 Ms. Evelyn Moreland
 Mr. Edward Morgan
 My Just Desserts
 Mr. and Mrs. August Niewald
 Ms. Phyllis Noland
 Mr. Waldo Nuss
 Butch & Jene O'Blennis

Mr. Jeff Pomranka
 Mr. John Price
 Mr. and Mrs. Raymond Prinzin
 Mr. and Mrs. Kevin Quinn
 Mr. and Mrs. H. Rees
 Mr. Michael Renda
 Mrs. Nancy Rheume
 Rice Analytics
 Mr. Christian Riley
 Ms. June Roberts
 Ms. Marcella Roling
 Mrs. Margaret Scharr
 Mr. William Schoenhard
 Mr. and Mrs. Mark Schraier
 Milton and Marilyn Schraier
 Mr. Lamar Schwalke
 William F. and Joann Schweissguth, Jr
 Ms. Nancy Sheridan
 Mr. Daniel Singer
 M C Burrows Trust
 Howard and Mary Smith
 Mr. Richard Smith, Jr
 Mr. William Solomon
 Southern Illinois Real Estate Title
 Mr. Michael St. Vrain
 Mr. Arthur Stevens
 Ms. Louise Strebler
 Mrs. Marion Sweeney
 Ms. Kerry Thacker
 Ms. Gail Thomas
 Ms. Marie Thompson
 Mr. Bernard Tischler
 Mr. Lynn Tubbesing
 Keith & Jeanne Understall
 United Way of Morris County
 Mr. and Mrs. Dave Voss
 Rev. and Mrs. Gary Voss

Ms. Virginia Wade
 Wellpoint Associate Giving
 Campaign
 Mr. Nate Zelinske
 Mr. Harry Zvibleman

In Memory of Mr. Gene Roling
 Mrs. Marcella Roling
 In Memory of Ms. Nancy Pecha
 Mr. Charles E. Chewning
 Pecha Family Foundation

Memorials

In Memory of Mr. Jason DeSalvo
 Mr. Lucky Leong
 Mr. Lynn L. Tubbesing
 Mr. and Mrs. Timothy
 McDonough
 Mr. and Mrs. Andrew DeSalvo
 Mr. and Mrs. Dennis Smith
 Ms. Delores Legard and
 Ms. Shenna Legard

In Memory of Ms. Cynthia L. Brown
 Mr. and Mrs. John Brown
 In Memory of Ms. Karen Solomon
 Mr. William Solomon

Honorariums

In Memory of Ms. Hertha Starkloff
 Ms. Betty Schmid
 In Memory of Mr. Norman Hollrah
 Mr. and Mrs. Joseph Carrico

In Honor of Mrs. Marilyn Schraier
 Mr. and Mrs. Corey Berger &
 Family

In Memory of Mr. Joe Lorino
 Mr. and Mrs. Milton Schraier

In Honor of Max and Colleen
 Starkloff
 Mrs. Yoshiko Dart

In Memory of Ms. Tessie A. Weirich
 Mr. and Mrs. Albert Allen
 Mr. Omah Gildehaus
 Mr. and Mrs. William F.
 Schweissguth, Jr.
 Mr. and Mrs. Keith Understall

In Honor of Mr. Bernie Litt
 Ms. Pearl Dusky
 In Honor of Ms. Lucy Dolan
 Mr. and Mrs. Oscar Hampton, III

In Memory of Mr. Jeffrey Gaston
 Tueth, Keeney, Cooper, Mohan &
 Jackstadt, PC

In Honor of Mrs. Jacqueline B.
 Harris
 Mr. Clinton Harris

In Memory of Ms. Opal Sanford
 Mr. and Mrs. Michael A.
 McMillan

In Honor of Mr. Charles Derleth
 Mrs. Betty Jacobsen
 In Honor of Mr. Garry C. Lake
 Mr. and Mrs. Ralph Lake

In Memory of Ms. Elaine Wielansky
 Mr. and Mrs. Mark Schraier

In Honor of Mr. Warren Winer
 Mr. and Mrs. Richard Liddy

In Memory of Father of Alla
 Olswanger
 Mr. and Mrs. Milton Schraier

In Honor of Ms. Kathleen Lee
 Marketing Horizons

In Memory of Ms. Doris Richardson
 Dellwood Sixty Plus Club

In Honor of Erv and Rita Switzer
 Ms. Charmaine Scott

In Memory of Mr. Roger Griffin
 Red Hats

In Honor of Mr. Lamar Schwalke
 Mr. and Mrs. Lamar Schwalke

In Honor of Burwood Hospital
 Mr. Michael St. Vrain



STATEMENT OF FINANCIAL POSITION
FOR THE PERIOD ENDING SEPTEMBER 30, 2007

ASSETS

| | |
|--|------------------|
| Current Assets | |
| Cash and cash equivalents | 755,729 |
| Accounts receivable | 1,129,830 |
| Promises to give | 331,142 |
| Prepaid expenses | 60,554 |
| Total Current Assets | 2,277,255 |
| Investments | 4,233,703 |
| Property and equipment | 1,003,817 |
| Assets restricted for endowment | 200,000 |
| Total Assets | 7,832,700 |

LIABILITIES AND NET ASSETS

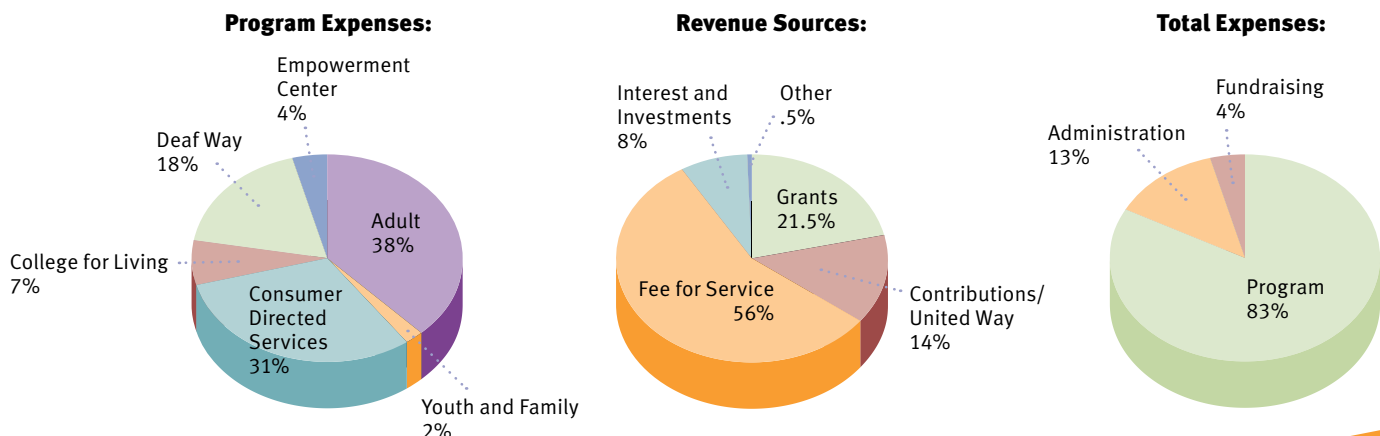
| | |
|---|------------------|
| Current Liabilities | |
| Current maturities of long-term obligations | 65,317 |
| Accounts payable | 85,632 |
| Accrued expenses | 386,476 |
| Accrued payroll | 828,782 |
| Total Current Liabilities | 1,366,207 |
| Long-Term Obligations | 443,325 |
| Total Liabilities | 1,809,532 |
| Net Assets | |
| Unrestricted | |
| Operations | 951,738 |
| Board designated for endowment | 4,233,703 |
| Total unrestricted | 5,185,441 |
| Temporarily restricted | 637,727 |
| Permanently restricted | 200,000 |
| Total Net Assets | 6,023,168 |
| Total Liabilities and Net Assets | 7,832,700 |

STATEMENT OF ACTIVITIES

FOR THE PERIOD ENDING SEPTEMBER 30, 2007

| | UNRESTRICTED | TEMPORARILY RESTRICTED | PERMANENTLY RESTRICTED | TOTAL |
|---------------------------------------|------------------|---------------------------|---------------------------|------------------|
| Support and Revenue | | | | |
| Contributions | 446,641 | 544,361 | | 991,002 |
| United Way | 160,933 | 53,645 | | 214,578 |
| Grants | | | | |
| Federal | 991,147 | | | 991,147 |
| State | 233,062 | | | 233,062 |
| Other | 424,706 | | | 424,706 |
| Empowerment Center | 250,008 | | | 250,008 |
| Consulting | 605 | | | 605 |
| Program service fees | 4,988,424 | | | 4,988,424 |
| Investment income | 678,483 | | | 678,483 |
| Tuition | 2,355 | | | 2,355 |
| Miscellaneous income | 32,802 | | | 32,802 |
| Net assets released from restrictions | 309,228 | (309,228) | | |
| Total Support and Revenues | 8,518,394 | 288,778 | | 6,846,447 |
| Expenses | | | | |
| Program Services | | | | |
| Adult | 2,381,715 | | | 2,381,715 |
| Youth and Family | 108,413 | | | 108,413 |
| Consumer Directed Services | 1,940,250 | | | 1,940,250 |
| College for Living | 435,426 | | | 435,426 |
| DEAFWay | 1,477,462 | | | 1,477,462 |
| Empowerment Center | 239,311 | | | 239,311 |
| Total Program Services | 6,252,577 | | | 6,252,577 |
| Management and general | 937,242 | | | 937,242 |
| Development | 291,666 | | | 291,666 |
| Total Expenses | 7,531,485 | | | 7,531,485 |
| Increase in Net Assets | 986,909 | 288,778 | | 1,275,687 |
| Net Assets - Beginning of Year | 4,198,532 | 348,949 | 200,000 | 4,747,481 |
| New Assets - End of Year | 5,185,441 | 637,727 | 200,000 | 6,023,168 |

PARAQUAD EXPENSE AND REVENUE SUMMARY



PARAQUAD BOARD OF DIRECTORS

Officers

Joan Headley

Board Chair
Post-Polio Health International

Robert Huskey

Vice Chair
Community Volunteer

Nancy Klepper

Secretary
Community Volunteer

Rex Bertram

Treasurer
Bertram Peper & Heir, PC

John Sondag

Member-at-Large
AT&T

Members-at-Large

Judge Anderson

Community Volunteer

Dyanne P. Anthony

Fontbonne University

Robert Archibald

Missouri History Museum

Daniel Feinberg

Daniel Feinberg Real Estate Company

Bobette Figler

Community Volunteer

David B. Gray

Washington University School of Medicine Program in
Occupational Therapy

J. Gibson Henderson

J. Gibson Henderson Private Practice

Larry Hummel

Sigma Chemical Company

Sherri Keller

Community Volunteer

Tim Liddy

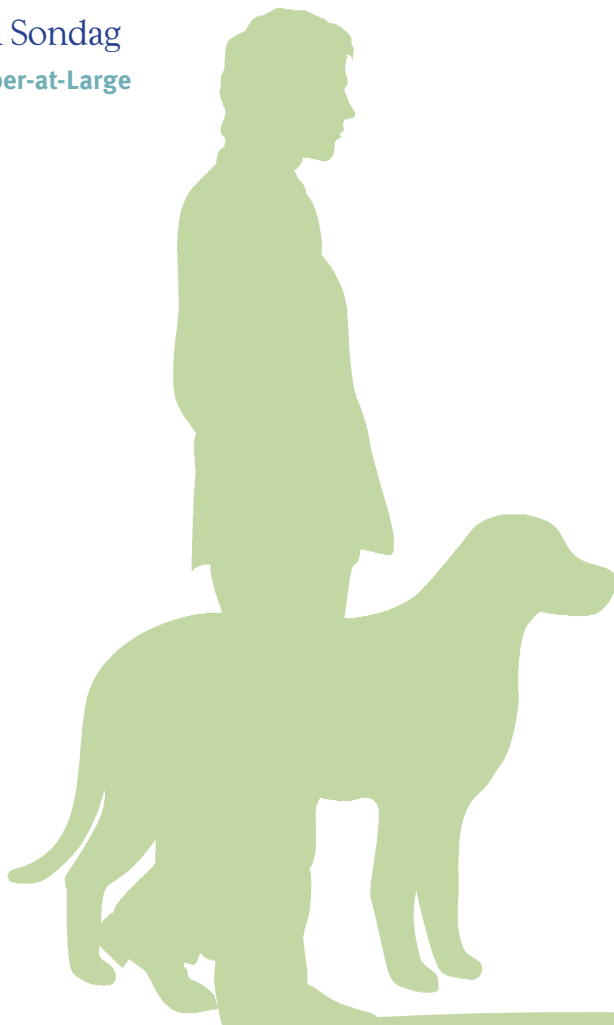
Fontbonne University

Richard W. May

United Access

Florian P. Thomas

St. Louis VA Medical Center



PARAQUAD SENIOR MANAGEMENT

Bob Funk
Executive Director and CEO

Kathleen Lee
Vice President of Operations

Jim Tuscher
Vice President of Public Policy

Chris Camene
Quality Assurance and Information
Management Director

Angeline Early-Exton
Deaf Way Interpreting Director

Lori Flett
Independent Living Program Director

Guan Hollins
College for Living and Employment Director

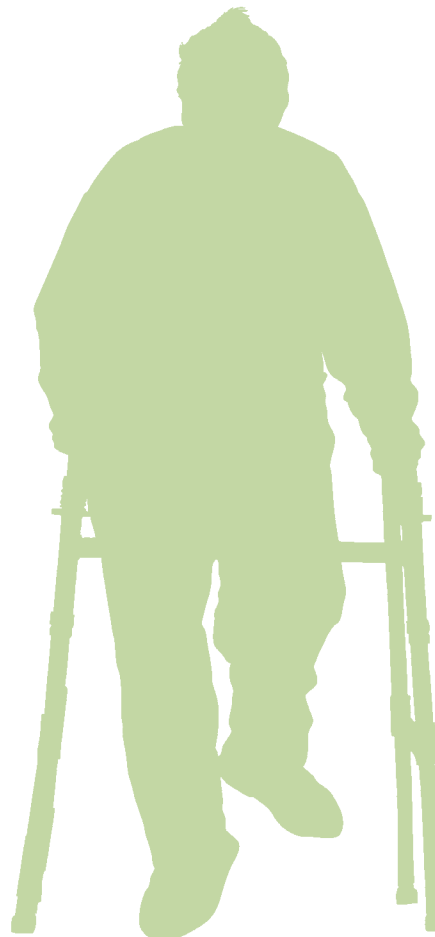
Michele Jones
Human Resources Director

Jeff Lee
Finance Director

Kathleen Schamel
Consumer Directed Services Director

Kate Thacker
Development Director

Carla Walker
Assistive Technology Center Director





PARAQUAD

Independence for People with Disabilities



Paraquad, Inc.

5240 Oakland Avenue

St. Louis, Missouri 63110

314/289-4200 (voice)

314/289-4252 (tty)

314/289-4201 (fax)

www.paraquad.org



PLB Partially funded by the
Productive Living Board



This publication is available in alternative formats upon request.